

2 Ways to Get an Interviewer to Like You

01

Use Their Name

People love hearing their own name and there are easy ways to do that.

- At the beginning of the interview, say "**Hi Stephanie.** It's very nice to meet you."
- At the end of the interview, say "**Stephanie,** thank you so much for taking the time to speak with me today."

02

Ask Personalized Questions

When it is time for you to ask questions, ask them a question that is personal to them.

- What's been a personal highlight for you working at the company?
- What's your favorite project that you have worked on?
- I noticed you've been working for the company for four years.

What keeps you excited to keep working for the company?

If there is time, ask them a follow up question based on the answer they gave you. This shows them that you are paying attention and really interested in their experience.

